



MONDAY CALL





QUICK TO VALUE | LEVERAGE BEST PRACTICES | **DESIGNED RIGHT THE FIRST TIME**









The Smart Quickstart

MondayCall's Service Cloud RapidDeploy is designed to get you up and running and delivering value quickly. The goal of the RapidDeploy engagement is for a successful quick win launch that delivers:

- All case management process flows are mapped to native Salesforce
- System has been architected using best practices to take full advantage of platform as you need to
- Users are trained and are fully using the system
- Dashboards and reports provide full visibility
- Customer is able to own administration going forward
- A clear roadmap for future growth

Designed for a successful Phase I launch, the Rapid Deploy creates the initial launch that you can build on for continued future growth.



Salesforce Service Cloud Deploy RAPID

- Case Management Process
- Case Assignment Rules
- Case Inputs (Web | Email | Phone)
- Account Creation and Management
- Contact Creation and Management
- Chatter Collaboration
- **Basic Data Migration** (up to 10K records)
- Reports and Dashboards
- Service Cloud Console

Salesforce Service Cloud Advanced RAPID Deploy

- Case Management Process Case Assignment Rules Case Inputs (Web | Email | Phone) Account Creation and Management Contact Creation and Management Chatter Collaboration Basic Data Migration (<10K records) Reports and Dashboards Service Cloud Console
- 0 **Omnichannel Routing**
- Case Types (5)
- Escalations (5)
- Macros (5)
- Security Configuration
- CTI Integration (Screen Pop)
- Digital Engagement

Additional Add-Ons

Service Level Agreements

Asset Management

Service Contracts



Work Orders







CSAT Rating

Other RAPID Deploys

- Digital Engagement
- Customer/Partner Experience Cloud
- Service Voice
- Field Service
- Sales Cloud





"MondayCall conducted a requirements gathering process [and extensive calls] to make sure we built our Salesforce instance the way that would most benefit our team ... offering suggestions and real-world applications to make sure we got the most out of our tool."

The RAPID Deploy Process



















★★★★★ (60)

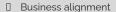


Week 3

Week 4

Data migration

Week 5



- Two 2-hr sessions
- Roadmapping for future growth
- Fast, iterative builds
- Daily standups
- Build, test, show
- User-Story Library
- Solution templates
- Architected for growth

- Change mgmt planning
- Cutover planning sessions
- Focus on change mgmt, user adoption, ownership
- Train the trainer
- Admin knowledge transfer
- End-user testing Post deploy support
 - ☐ 1-week check-in





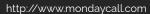




MondayCall is a leading Salesforce.com Gold consulting partner based in San Francisco and serving customers throughout the United States. MondayCall provides a full range of business, technical and development services on the Salesforce.com platform.

For More Information / Sales Inquiries







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