



MONDAYCALL

QUICKFACTS

- Certified, experienced Salesforce.com consultants
- Best practice Salesforce.com implementations from start to finish
- 500 customers across over 20 industries worldwide
- Full range of Salesforce.com services for new and experienced customers



BENEFITS OF CONSULTING

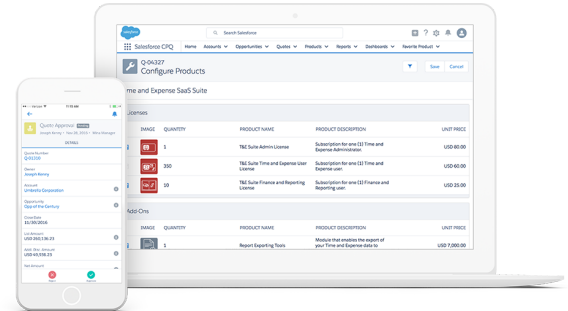
- Done right the first time
- Rapid time to value
- Utilize best practices from experience of having successfully delivered over 1,700 projects
- Deliver scalable solutions to meet current and future needs
- Get more from your technology investment saving money

WHY MONDAYCALL

SALESFORCE CPQ SERVICES

Salesforce CPQ (Configure-Price-Quote) is an industry-leading sales solution that enables companies to quickly and accurately generate quotes for orders. Salesforce CPQ formalizes rules and pricing, allowing sales to deliver quotes

quickly. Most companies struggle getting quotes to customers in a timely and scalable manner. With Salesforce CPQ, organizations can streamline and automate the quoting process to deliver more quotes faster. Salesforce CPQ enables more collaboration among departments -- standardization of the quoting process enforces best practices and increases accuracy.



Using A Salesforce Partner

Salesforce is a flexible but highly sophisticated platform of tools with a wide ecosystem of AppExchange products to support a full solution. MondayCall has deep best practices experience having worked with over 500 leading companies to get the most from their investment. We help ensure that the system and architecture is done right the first time and matches your current and future business needs. We optimize your time to value significantly while ensuring that you have a solution that is effective and scalable, leveraging the experience of over 1700 projects.

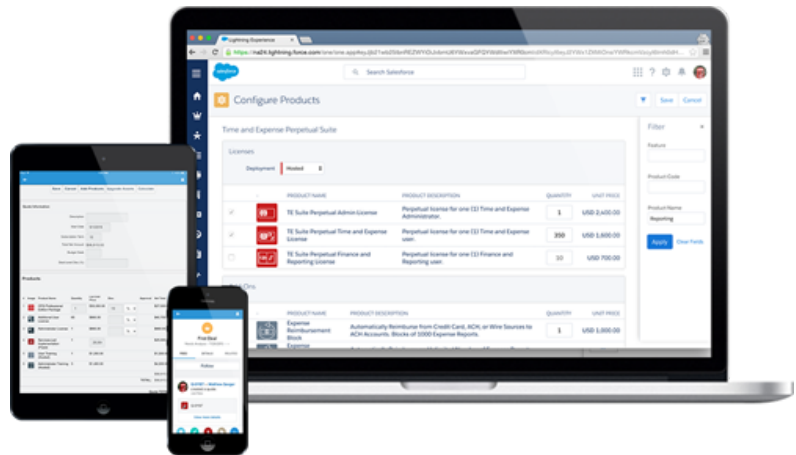
How is MondayCall Different?

We are driven by and focused on the success of your business. We have a results-oriented culture that focuses on your business goals. Quite simply, your win is our win and we take all the necessary steps to make each engagement impactful to your bottom line.

Service Offerings

MondayCall is a leading Salesforce Consulting Partner that provides a full range of services to help you at any stage. Whether you are new to Salesforce CPQ and need a way to get started quickly or already have an existing instance and need to improve it, MondayCall can provide the assistance you need to achieve your goals.

- Experience:**
 Deployed over 1,700 Salesforce and Salesforce CPQ projects
- Expertise:**
 Certified and experienced MondayCall consultants and developers including a team of Salesforce MVP's and leaders of various Salesforce user groups
- Methodology:**
 Quickstart and Optimization projects utilize proven best practices to ensure success, on-time and on-budget
- Coverage:**
 MondayCall provides a full range of consulting and development services across the Salesforce platform and ecosystem ensuring that you have a total best of breed solution



The MondayCall Salesforce CPQ Quickstart gets you up and running quickly. We work together with you to understand your current and future requirements and design a solution that meets your goals. The Quickstart includes:

- Discovery
- Design
- System Installation and Configuration
- Product Catalog Set up
- Bundles / Options
- Pricing Rules
- Discounting Rules
- Document Template Set Up including Terms and Conditions, Branding
- E-Signature Integration
- Approval Processes

Some of the more advanced options includes guided selling processes, custom actions, advanced approvals and more.

Get Started Today!

Learn more about how MondayCall can help you make the most of your Salesforce.com investment. Please contact your MondayCall Account Manager or contact us directly at sales@mondaycall.com for more information.



MONDAYCALL

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OVER **500**
 CUSTOMERS



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